

2016 - 2017
ANNUAL REPORT



Growing the Next Generation of Agricultural Leaders



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THANK YOU FROM OUR PRESIDENT

Greetings! I've had the pleasure of serving as National President over the past year, and I am incredibly proud of the advancements we have been able to make for the MANRRS organization this past year. Our organization has a purpose, unlike any organization in our category, and it's been my experience that once someone engages with the MANRRS brand, they fall in love with us. Our charge over the past year was to harness this potential and solidify our foundation for growth. To do this, we focused on four main priorities:

- Telling our Story
- Continuing Development of Members
- Increasing Sponsorships, Sponsor Satisfaction & Sponsor Diversity
- Enhancing our Team & Organizational Structure

We have taken steps to improve member development and enhance the experience we provide our sponsors. And we have a stronger team structure, with more support from our staff to accomplish the great work we will do in the future. With this foundation, we are now poised for intentional and accelerated growth!

From these main priorities your MANRRS experience will then continue with your choice of several educational and professional development, as well as many mentoring and networking opportunity with some of the best and brightest in our field. I encourage all of you to take full advantage of the robust year from MANRRS activities.

Thank you all for your support over this past year with MANRRS. It has been a true privilege to serve as your national president, and I look forward to passing the baton to Alex Moore for the next chapter of growth for our MANRRS organization.

Norman I. Barclift, MBA, MS
National President, 2016-2017



MANRRS OFFICERS AND COMMITTEE CHAIRS

2016-2017 National Officers

Norman Barclift - National President, Bayer
 Alex Moore - National President-Elect, Stratagon
 Ashley Holt - National Graduate Student President, University of Kentucky
 Marcus Tyler, Jr. - National Undergraduate Student President, University of Kentucky
 Dr. Jeneen Abrams - National Parliamentarian
 Sterling August - National Treasurer, USDA
 Shedra Rakestraw - National Historian, John Deere
 Tracey Troutman - National Secretary, USDA Agricultural Research Service
 Dr. Quentin Tyler - Past National President, University of Kentucky
 Freddrianna McElveen - Past National Graduate Student President, Tuskegee University, Veterinary Medicine
 Kelly Moore - Past National Undergraduate Student President

2016-2017 Regional Officers

Michael Cha – Region I Undergraduate VP, Houghton College
 Thomas Gottilla – Region II Undergraduate VP, University of Georgia
 Victoria Womack – Region III Undergraduate VP, Alabama A&M University
 Jayde Daniels – Region IV Undergraduate VP, Prairie View A&M University
 Rishona Headen-Brown – Region V Undergraduate VP, The Ohio University
 Angelica Aldana – Region VI Undergraduate VP, Cal Poly San Luis Obispo
 Ayodele Dare – National Undergraduate Parliamentarian, University of Georgia
 Tiffany Harper – Region I/ Region V Graduate VP, University of Kentucky
 Xavia Gantz – Region II/Region III Graduate VP, University of Kentucky
 Breanna Watkins – Region IV/Region VI Graduate VP, Texas A&M University
 Dr. Marcus Bernard – National Graduate Student Parliamentarian, University of Kentucky

2016-2017 Advisory Committee

Dr. Eunice Foster - Michigan State University
 Kenya Francis - Farm Credit
 Yvette Green - USDA APHIS, AC
 Lawanda Gamble - USDA APHIS, Veterinary Services
 Melissa Harper - Monsanto
 Freddrianna McElveen - Tuskegee University - Veterinary Medicine

2016-2017 Advisory Committee continued

Denver Caldwell - John Deere
 Dr. Loston Rowe - DuPont
 Dr. Byron Sleugh - Dow AgroSciences
 Kelly Moore - University of Kentucky
 Jenny Spurgeon - Global Prairie
 Dr. Ulises Toledo - West Virginia State University
 Dr. Quentin Tyler - University of Kentucky

2016- 2017 MANRRS National Committee Chairs

Advisory Board Chair - Dr. Quentin Tyler
 Communications Committee Co-Chair - Narke Norton
 Communications Committee Co-Chair - Tracey Troutman
 Finance Committee Co-Chair - Melvin Landry
 Finance Committee Co-Chair - Dr. Loston Rowe
 Jr. MANRRS Committee Co-Chair - Karl Binns
 Jr. MANRRS Committee Co-Chair - Ernest Bradley
 Jr. MANRRS Committee Co-Chair - Antomia Farrell
 Membership Committee Chair - Dr. Candiss Williams
 Membership Committee Co-Chair - Brielle Wright
 Public Relations Committee Co-Chair - Jeremy Adamson
 Public Relations Committee Co-Chair - Steven Couch
 Ad-hoc Alumni Committee Chair - Marcus Glenn
 Ad-hoc Constitution Committee Chair - Dr. Wash Jones
 Prairie View A&M University
 Ad-hoc Scholarship Committee - Cinnamon Butler
 Ad-hoc Strategic Planning Committee Co-Chair - Clarissa Okpaleke
 Ad-hoc Strategic Planning Committee Co-Chair - John Plummer

MANRRS National Office

Ebony Y. Webber, MBA – Chief Officer of Operations
 Ashantae Smith - Associate Program Coordinator



MANRRS CHAPTERS

Region I (Northeast)

Bowie State University
Cornell University
Delaware State University
Houghton College
Howard University
Rutgers College-Cook
The Pennsylvania State University
University of Connecticut
University of Delaware
University of the District of Columbia
University of Maryland Eastern Shore
University of Maryland College Park
West Virginia State University
West Virginia University

Region II (East Coast)

Clemson University
Florida A&M University
Florida International University
Fort Valley State University
Miami Dade College
North Carolina A&T State University
North Carolina Central University
North Carolina State University
Saint Augustine's College
Shaw University
South Carolina State University
University of Florida
University of Georgia - Athens
Virginia Polytechnic Institute & State University
Virginia State University
Voorhees College
Washington State University

Region III (Southeast)

Alabama A&M University
Alcorn State University
Auburn University
Kentucky State University
Mississippi State University
Tennessee State University
Tennessee Tech University
University of Arkansas
University of Arkansas at Pine Bluff
University of Kentucky
University of Tennessee - Knoxville
University of Tennessee - Martin

Region IV (Southwest)

Tuskegee University
University of Arkansas at Fayetteville
Crowder College
Kansas State University
Langston University
Lincoln University of Missouri
Louisiana State University
Oklahoma State University
Prairie View A&M University
Sam Houston State University
Southern University and A&M College
Texas A&M University - Kingsville
Texas A&M University - College Station
Texas State University
Texas Tech University
University of Missouri - Columbia

Region V (Midwest)

Illinois State University
Iowa State University
Michigan State University
Purdue University
Southern Illinois University - Carbondale
The Ohio State University
University of Illinois at Urbana - Champaign
University of Minnesota
University of Nebraska – Lincoln
University of Wisconsin - Madison
University of Wisconsin - Stevens Point
University of Wisconsin - Stout
Wilberforce University

Region VI (West Coast)

California Polytechnic State University - San Luis Obispo
California State University, Chico
California State University - Fresno
Colorado State University
New Mexico State University
Oregon State University
South Mountain Community College
University of Arizona
University of California – Davis
University of Hawaii at Manoa
Washington State University



MANRRS HISTORY

In the early 1980s, a concerned minority student, Dave Weatherspoon, recognized the need for a support group for minority students in agricultural programs at Michigan State University (MSU). With the help and guidance of a sensitive college advisor, Eunice Foster, he set out to form such a group on his campus. From these efforts, the Minority Agriculture and Natural Resources Association (MANRA), a registered student organization in the College of Agriculture at MSU, was founded in the spring of 1982. News of MANRA reached a staff person whose responsibilities included promoting participation of minority students in agricultural sciences at The Pennsylvania State University (PSU).

In 1985, after a series of communications between institutions, representatives of MANRA and their faculty mentor visited PSU to help form an organization for minority students in its College of Agriculture. Out of this meeting, Minorities in Agriculture (MIA) was formed by the Penn State group. Dr. William Henson served as the first advisor for this group at Penn State.

In April 1986, MANRA and MIA jointly sponsored “The First Annual Conference of Minority Students in Agriculture and Natural Resources” at MSU. A primary focus of the conference was the problem of how to organize student disciplinary interest groups on university campuses. Over 40 students and faculty from six colleges participated. The second conference, also sponsored jointly by MANRA and MIA, was held, April 1987, at PSU. More than 60 people from 11 colleges, six government organizations, and five private organizations participated. The third conference was held at the University of Maryland Eastern Shore, April 1988. This was a pivotal meeting for the formation of MANRRS. Student and faculty representatives from all 1862 and 1890 land grant colleges and universities, including Tuskegee University, were invited.

Our VISION

MANRRS is the premier worldwide organization, partnered with academia, governmental agencies and industry, dedicated to career, personal and professional development of a diverse, highly skilled membership involved in agriculture, natural resources, and related sciences.

Our MISSION

MANRRS’ mission is to empower individuals of under-represented and diverse backgrounds in agriculture, natural resources, and related sciences through professional development by providing continuing education, peer and professional mentor networks and advocacy leading to access to rewarding economic avenues, accomplishment and advancement.



THANK YOU TO OUR SPONSORS

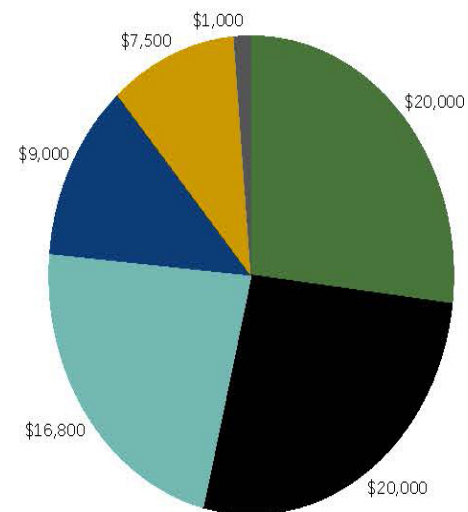
National Sponsors demonstrate a true partnership and a long-term commitment of resources to MANRRS' growth and development. MANRRS functions through the support and goodwill of individuals, businesses, government agencies, foundations, academic institutions, and other non-profit organizations in a collaborative endeavor that benefits all involved.

Donations from our National Sponsors not only support our Annual Career Fair and Training Conference, but also assist with chapter development activities at both the local and regional levels. This very important sponsorship also supports student officer training and participation in local and regional chapter activities, provides for related student travel expenses, underwrites the cost of chapter room scholarships, and contributes to the operation of the Executive Office.

National Sponsors' benefits include personal relationships and affiliations built with our numerous chapters across the country. National Sponsors, based on the level of sponsorship, may be afforded year-round access to student members, opportunities to participate in local and regional workshops, searches of the MANRRS student member database, job posting service, hyperlinks to respective websites, a career fair exhibit booth, free advertisement in the quarterly newsletter, a one-page ad in the annual conference program, and special recognition and visibility throughout the Annual Career Fair and Training Conference.

We invite entities to become a National Sponsor of a great organization. Sponsorship resources will go a long way in contributing to the personal and professional development of our membership and will support our efforts to promote and foster the involvement of minority students in agriculture, natural resources, and related sciences. Thank you in advance for your interest and continued support.





- Chapter Of Excellence
- Farm Credit VIP Scholarship
- Contest Prize
- Monsanto Chapter Sponsorship
- John Deere Scholarship
- Cynthia Hayes Award

MANRRS SCHOLARS

MANRRS Scholars data - May 1, 2016 - April 30, 2017

OUR FOCUS AREAS



Professional

- Internships and Job Placement
- Career Development Workshops
- Student Research and Competitions
- Industry/Sponsor Tours



Engaging

- Local Chapters' Leadership Development activities
- Regional Cluster Meetings
- Annual Career Fair and Training Conference
- Networking and Service Learning Opportunities
- Collaborative Partnerships with other Ag based organizations



Diversity

- Membership includes all ethnic backgrounds
- Membership consists of high school through doctoral students and professionals
- MANRRS stresses inclusion, achievement and career advancement of all people in agriculture, natural resources and related fields

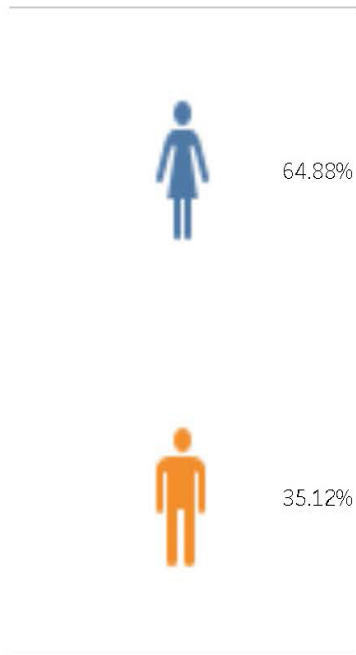




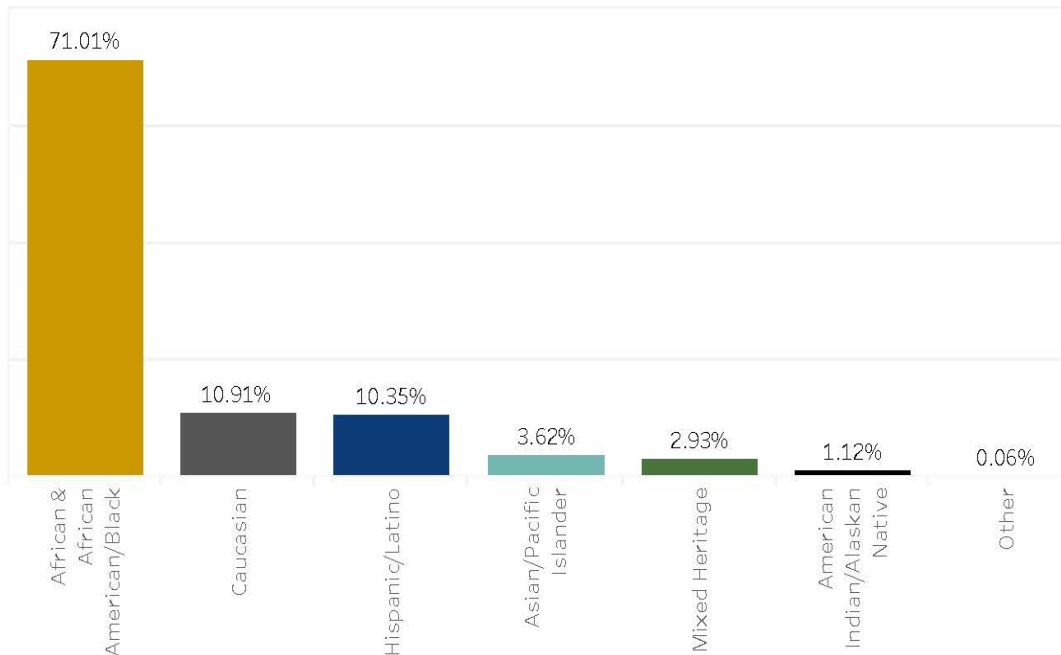
MEMBERSHIP RECAP

1,415

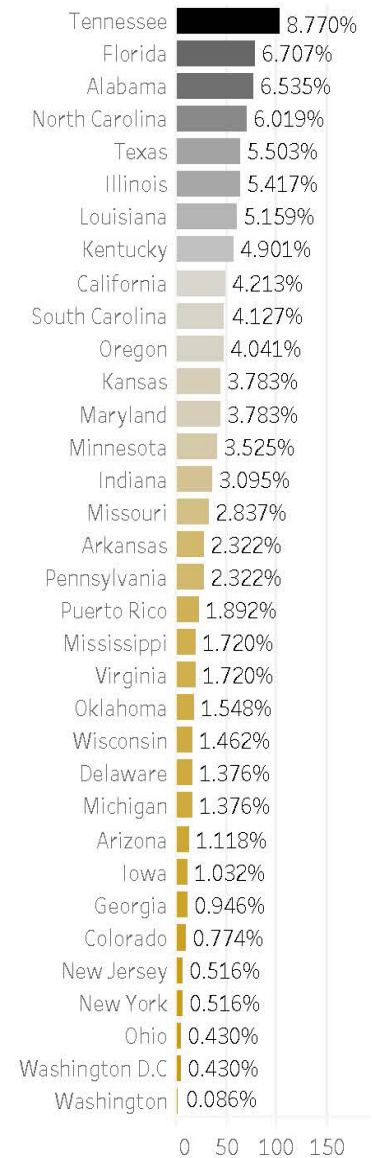
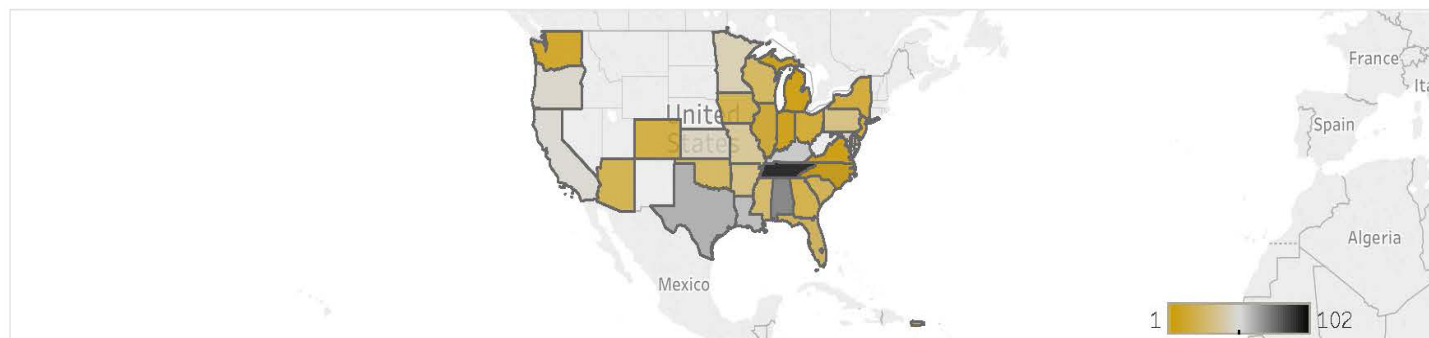
MANRRS Gender



MANRRS Ethnicity



MANRRS State Distribution



MANRRS Collegiate May 1, 2016 - April 30, 2017 data

OUR REGIONS

MANRRS Regional Cluster meetings are premier recruitment and development events held in the fall (September- November) where companies seek to fill internship and full-time positions. Regional meetings focus on professional and leadership development of students. The MANRRS Regional Clusters are hosted by MANRRS Chapters' Universities from Region 1 to Region 6. The respective undergraduate and graduate Vice Presidents in each of the six regions coordinate these activities. The benefits of attending the conferences include:

- The opportunity for professionals and students (graduate and undergraduate) to network.
- Participating in the Career Fair is an opportunity to obtain information about job/career opportunities and new technologies/developments in their career field.
- The development and recruitment of individuals (including chapter advisors) for support systems.
- The opportunity for professionals and experienced members to serve as mentors and sponsors for students and professionals.
- Potential employers are given the opportunity to meet, greet, and identify prospective employees.
- Student members have the opportunity to compete in various competitive events.

The Fall 2016 MANRRS Clusters were executed successfully by MANRRS 2016-2017 National Student Officers. The goal of the cluster meetings is to encourage diversity and pluralism and promote the development of those leadership skills that will prepare our members for a thriving future in the agricultural, natural resources and related sciences. We seek to provide strategies and techniques that will prove effective for member professional development and advancement in today's work environment. MANRRS hopes to achieve this goal by collaborating with our corporate, government and university partners to offer seminars that will provide a guide for their future success. The Fall 2016 Regional Clusters were highly engaged by 630 attendees.

2016 Regional Clusters

- | | |
|--|--------------------------|
| • Region I - Hosted by Penn State, State College, PA | October 28-30 |
| • Region II/III - Atlanta, GA | September 30 - October 2 |
| • Region IV – St. Louis, MO | October 7-9 |
| • Region IV – Hosted by LSU, Baton Rouge, LA | October 28-30 |
| • Region V – Hosted by UMN, St. Paul, MN | October 14-15 |
| • Region VI – Hosted by UC Davis, Davis, CA | November 7-9 |



32ND ANNUAL CAREER FAIR AND TRAINING CONFERENCE

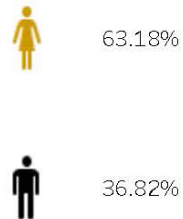
The MANRRS 32nd Annual Career Fair and Training Conference was hosted in Pittsburgh, PA at the Wyndham Grand Pittsburgh Downtown from March 29 to April 1, 2017. The conference theme – “Sculpting Minds, Nurturing Hearts and Creating Diverse Leaders” captured us at our core. MANRRS is an organization of people united by our passion for life sciences and motivated to make a positive impact on the world. And yet, we are also a family that nurtures hearts through friendship and support just as much as we sculpt minds and grow leaders through our many professional development activities. The conference was sure to re-invigorate all of us to continue our mission of growing confident leaders who will enrich our agriculture workforce and bring positive change in the world.

Several MANRRS students received contest awards and scholarships for the hard work and dedication to their education. Our students showcased research posters that focused on the agriculture industry. In addition, the University of Kentucky celebrated five consecutive Chapter of the Year Award wins and the Advisor of the Year award was presented to Antomia Farrell from the University of Kentucky.

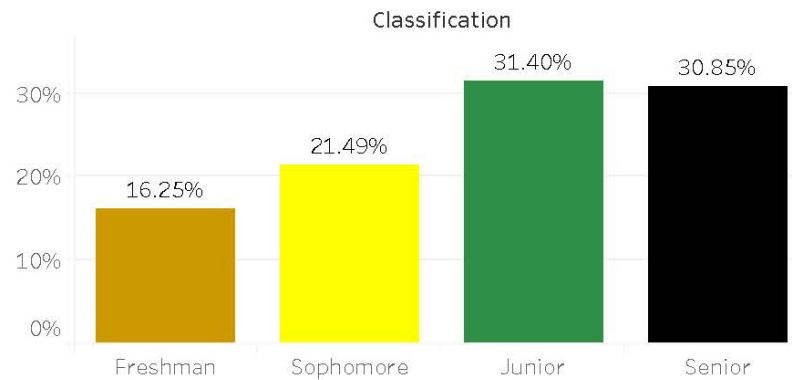
The future of agricultural, natural resources, and related sciences lies in the hands of our young people. To assist young people in understanding how agricultural and related sciences permeate their daily lives, it is critical that we start early. MANRRS Jr. MANRRS Committee and USDA ARS encouraged full participation of the youth in the greater Pittsburgh and surrounding areas in planned activities and programs geared toward exposing them to the National MANRRS Society and the many opportunities available in agriculture, natural resources, and related sciences. During this celebration of the 32nd Annual Career Fair and Training Conference, many components were devoted to exposing local high school students and Jr. MANRRS members to MANRRS.



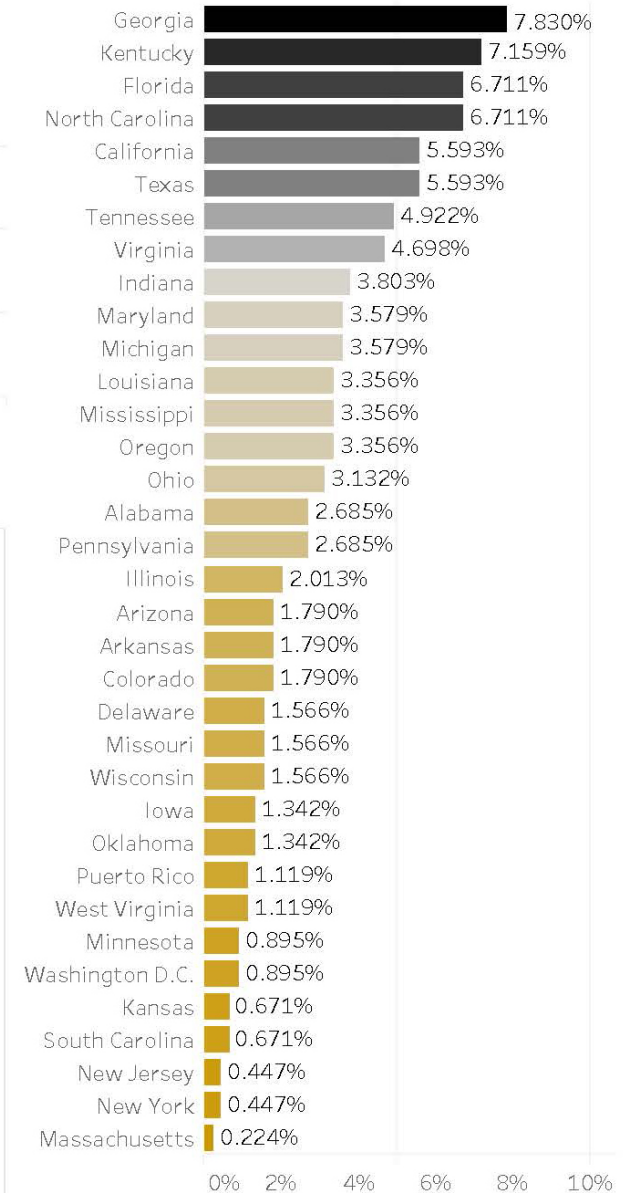
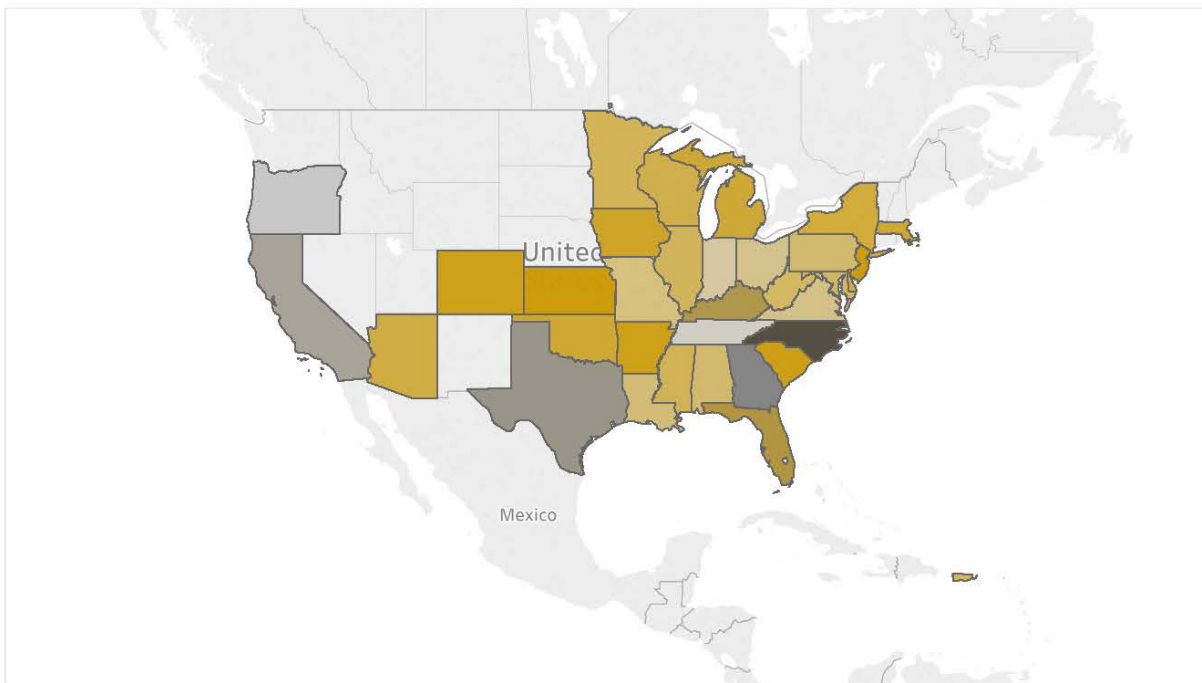
Gender



Classification



MANRRS Collegiate Chapters



DIVERSITY SUMMIT

The 2nd Annual MANRRS Diversity Summit was held on March 29-30, 2017 prior to the 32nd MANRRS National Conference and Career Fair in Pittsburgh, PA. The National Society of MANRRS was elated to welcome over 100 participants to the Diversity Summit from higher education, industry, and government. The opening event of the 2nd Annual Diversity Summit was 2017 National Student Officer Showcase and Reception. During this event, the MANRRS National Student Officer Team presented their research and community service projects. Professionals were able to engage with students and learn about their specific involvement in strengthening agriculture and natural resources across the nation.

Session I: “Crushing Mind Barriers” featured panelists from academia and industry. The panelists included: Dr Caula Beyl (Dean of the College of Agriculture and Natural Resources, University of Tennessee), Steven Dupre (Diversity & Inclusion Programs Manager, Prudential), Ryan McDay (Head of Diversity & Inclusion, U.S, Bayer), and Dr. Clyde Pickett (Minnesota State System Chief Diversity Officer). Panelists discussed ways to overcome barriers that inhibit diversity and inclusion within organizations.

Day Two of the Diversity Summit began with Session II. The Breakfast Roundtable .A brief insight into the 2016 Intel Diversity Study was shared with the audience. The study highlighted statistical information supportive of the tremendous improvements that gender and ethnic diversity can bring to an organization. Dr. Quentin Tyler launched a society wide diversity survey to gather critical information from MANRRS students, partners and other stakeholders. The results of the survey were presented to Diversity Summit attendees. During the presentation, Dr. Tyler highlighted that the survey included 34 questions, 160 participants, and the survey was opened from January 20, 2017- March 4, 2017. In regard to the preliminary findings; 88% of the participants felt their organizations expressed a commitment to diversity and inclusion, 60% said their company had a good to strong commitment. Participants felt that fellow employees within their organization followed through by holding themselves and others accountable, and over 75% felt they received appropriate training in diversity and inclusion. Participants were split about 50/50 in terms of the external perception of their company on diversity and inclusion, and 46% of participants agreed that their company projected an image of diversity, while 28% disagreed and 16% were not willing to give an opinion. The next steps of the survey are to condense the survey, add qualitative portion to the survey, and construct new survey.

The Diversity Survey was followed by Session III: Changing Organizational Culture” featured Dr. Roger Cleveland, Dr. Cleveland shared strategies on how to be intentional in creating a workplace where all feel included.

Bayer

Bayer is a Life Science company with a more than 150-year history and core competencies in the areas of health care and agriculture. With our innovative products, we are contributing to finding solutions to some of the major challenges of our time. The growing and increasingly aging world population requires improved medical challenges of our time. The growing and increasingly aging world population requires improved medical care and an adequate supply of food. Bayer is improving people's quality of life by preventing, alleviating and treating diseases. And we are helping to provide a reliable supply of high-quality food, feed and plant-based raw materials. Employees with a passion for innovation enjoy excellent development opportunities at Bayer.

DuPont

DuPont is a science company dedicated to solving challenging global problems, while creating measurable and meaningful value for its customers, employees and shareholders. Their dynamic portfolio of products, materials and services meets the ever-changing market needs of diverse industries in more than 90 countries. DuPont unites around a set of core values—safety and health, environmental stewardship, highest ethical behavior and respect for people. The new DuPont is built on a proud heritage and a collaborative ethic. They partner with like-minded companies to help supply Earth's burgeoning population with better, safer food; abundant and sustainable energy; and protection for what matters most—our planet and its inhabitants

The Pennsylvania State University

The first of the colleges established at Penn State, the College of Agricultural Sciences awarded the nation's first baccalaureate degrees in agriculture in 1861. The only land-grant institution in Pennsylvania, Penn State became one of the nation's first when President Abraham Lincoln signed the Morrill Act into law in 1862. The College of Agricultural Sciences invests nearly \$97 million in research and graduate study yearly. Penn State Extension, present in every county, delivers University expertise directly to the community and works to assess and address the social, educational, and physical needs of citizens throughout the state.

2017 CONFERENCE HOSTS



DIAMOND LEVEL



PLATINUM LEVEL



GOLD LEVEL



SILVER LEVEL (\$15,000+)



BRONZE LEVEL (\$10,000+)



MANRRS ON THE MOVE

From the identified period of April 2016 to March 2017, the National Society of MANRRS appreciated a successful three years of leadership as Dr. Eunice Foster of Michigan State University concluded her term as Advisory Board Chair and Dr. Quentin R. Tyler assumed the position as Board Chair starting May 2017. Additionally, four members of the National MANRRS Advisory Board concluded their three-year term. Yvette Green of USDA Veterinary Services, Ulises Toledo of West Virginia State University, and the terms of Past President's Kelly Moore (Undergraduate), and Dr. Quentin R. Tyler (Professional President) concluded in the respective capacities as well.

During the 2016 year, the National MANRRS Advisory Board identified the following seven goals that guided the year; (1) collaborate with the Fundraising Committee to evaluate MANRRS programs fees, membership levels and Sponsorship Guide, (2) identify specific grants that focus on agriculture, diversity, science, training, and development for K-20, (3) work with the National MANRRS Executive Committee to assess the future outlook of the organization, (4) develop new program areas and initiatives, (5) develop metrics to determine sponsor & membership satisfaction, (6) Continue to work toward opportunities for Chief Executive Officer Development, National Office staffing, more permanent location, and (7) Industry/Government Diversity Recruitment, Onboarding, and Retention Survey.

As a result of the hard work, collaboration and insight of the National Advisory Board the following events happened; a second staff member, Ashante Smith, was hired in the National MANRRS Office, a National MANRRS Diversity Survey was conducted, new sponsorship levels were configured, a survey was conducted to garner industry/government partner satisfaction, new MANRRS Alumni Committee initiatives were formed, and a workshop was conducted by Dr. Eunice Foster on Grant collaboration and how to enhance member collaboration and enhance benefit to professional members of the National Society of MANRRS.



ACCOMPLISHMENTS & IMPACT

Telling our Story

- The MANRRS logo was enhanced based on new imagery of a brand guidelines document outlining the structure of the new MANRRS logo, color palette, and proper use of our brand.
- The brand guidelines depicts how we can all communicate the MANRRS brand in a consistent way across all levels of the organization. The logo and guidelines will soon appear on the website to download for future use.
- The MANRRS Elevator Speech contest was created to help members better position the organization without explaining the acronym of MANRRS.

Continuing Development of Members & Enhancing the Sponsorship Experience

- We hosted Chapter Advisor webinars to assist in broadening communication channels and sharing best practices.
- Jr. MANRRS Institutes were established in three states and we are preparing to expand more.
- MANRRS sponsored three student members to learn more about Agriculture Policy at Ag Day on the Washington D.C Hill.
- My MANRRS Journey workshops were implemented to focus on student members' growth in the organization to maximize one's membership.
- There were more academic and industry-focused professional workshops hosted during the national conference.

Increasing Sponsorships, Sponsor Satisfaction, & Sponsor Diversity

- 2016-2017 was an active year to visit our MANRRS Sponsors while strengthening our partnerships through visiting sponsors at their locations.
- We accomplished to onboard new sponsors by adding three new Diamond Level Sponsors this year – Bayer, Land O'Lakes, and USDA NRCS.
- An increase in sponsorship dollars were introduced in 2016-2017 to provide greater opportunities for MANRRS members. The increase sponsor MANRRS programs:
 - Scholarships
 - Chapter awards
 - Hosting MANRRS Clusters



FUTURE OUTLOOK

1. Increase Financial Stability

- Create database of MANRRS eligible grants, create database of academia members in multiple disciplines.
- Evaluate potential addition of a grant ad-hoc committee.
- Create three-year long-term budget.
- Develop industry advisory panel.
- Develop industry volunteerism program.

2. Define and Deliver on the Organization's Value Proposition

- Facilitate "Mentor Meet-up" at the National Conference.
- Develop strategies to achieve Jr. MANRRS growth vision.
- Develop structure around peer-to-peer influencing for sponsor development. How do we encourage and prepare sponsors to bring neighboring industries into the organization?
- Expand opportunities for research and honors experiences, study abroad, learning community opportunities, and leadership training practices.

3. Enhance National, Regional, and Collegiate Visibility

- Partner with local community and state recognized organizations to improve education, health, quality of life, and economic development through agricultural, natural resources, and related sciences.
- Continual rebranding of the organization, to include additional/new logo.

4. Diversify the Organization

- Develop MANRRS Diversity, Equity and Inclusion training which can be marketed towards private and public industry.
- Continue to advance knowledge around diversity and inclusion.

5. Develop New and Existing Chapters.

- Evaluate the potential of chapter financial support from the national office.
- Develop feedback mechanism for employers of MANRRS students.





JR. MANRRS

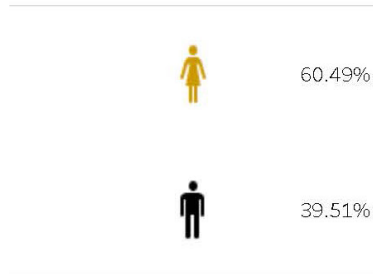
Growing the Next Generation of Agricultural Leaders

Several colleges and universities established “Junior” MANRRS chapters to promote agricultural literacy and awareness in their communities. Collegiate MANRRS members serve as mentors to Jr. MANRRS members and encourage them to participate in service learning activities, science fairs, and educational programs to help them understand how they can apply their skills in an agricultural discipline. Junior MANRRS chapters from around the country are invited to participate in the celebration of the 32nd Annual Career Fair and Training Conference.

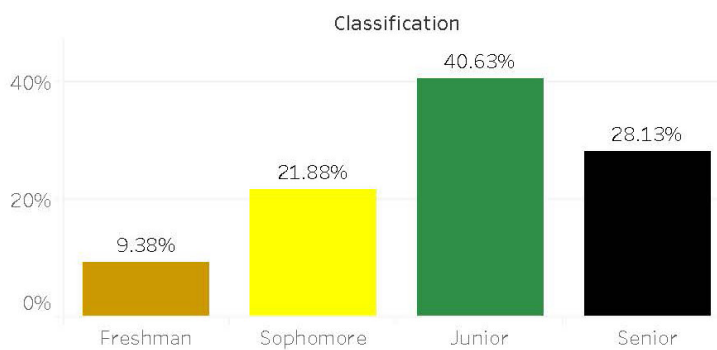
The Jr. MANRRS Committee and the USDA Agricultural Research Service have planned activities for high school/middle school students allowing them to discuss leadership skills, problem solve ethical issues, and network with professionals, students and representatives of food, agricultural, natural resources, and related sciences’ industries.

Through the High School Symposium and Jr. MANRRS program, MANRRS is doing its part in raising awareness of the importance of including underrepresented groups in agriculture and related fields. The conference will serve as a vehicle to help inform students of the many opportunities available to them as they prepare for college and the “Real World.” Our goal is to plant the seed of encouragement through education, thus creating a pipeline of students who will pursue agriculture and natural resources and related sciences as fields of study. The youth are our FUTURE...Let us SUPPORT and LEAD them as they become agricultural professionals, scientists and scholars.

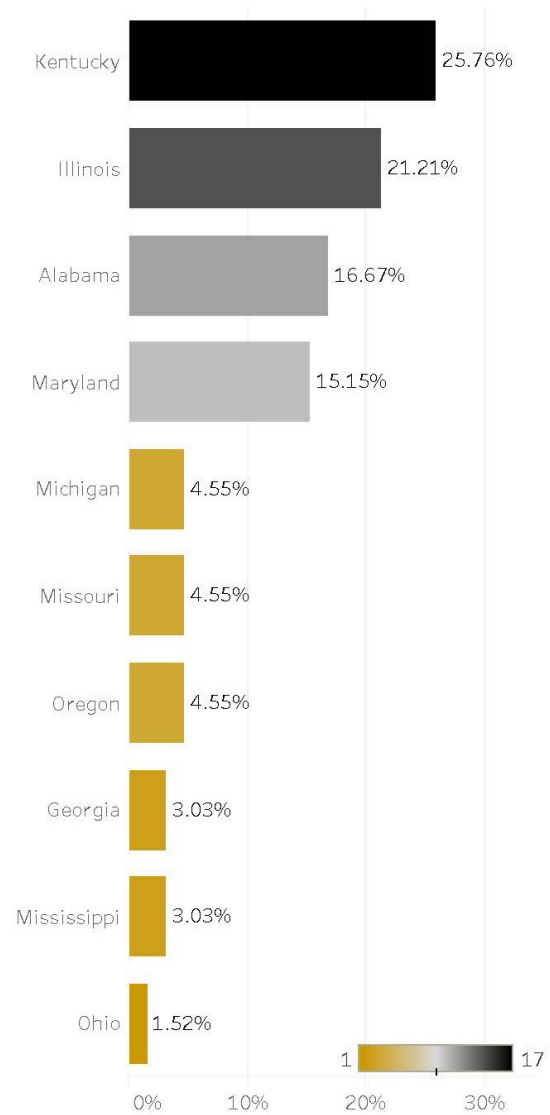
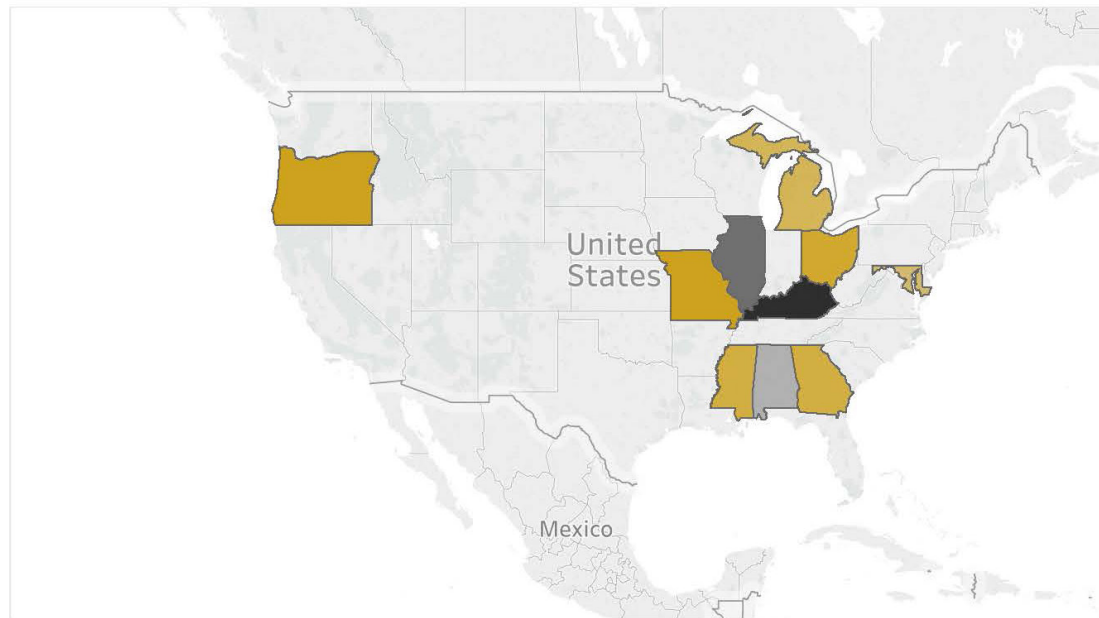
Gender



Classification



Jr.MANRRS Chapters



MANRRS NATIONAL OFFICE STATEMENT OF ACTIVITY

May 1, 2016 - April 30, 2017

	<u>Total</u>
Revenue	
Corporate Sponsorship	
Corporate Contributions	325,000.00
Gifts in Kind -Endowment	3,000.00
Individual, Business Contributions	54,250.00
Total of Direct Public Support	\$ 346,250.00
Government Sponsorship	
Federal Contracts	231,400.00
Total of Government Contracts	\$ 231,400.00
Other Types of Income	
Advertising Sales	1,250.00
Miscellaneous Revenue	1,769.56
Total of Other Types of Income	\$ 3,019.56
Conference Income	147,704.07
Membership Dues	10,420.00
Total of Program Income	\$ 158,124.07
Sales Income	3,230.00
Total Revenue	\$ 742,023.63
Gross Profit	\$ 742,023.63

Expenditures**Awards and Grants**

Reimbursement to Officer Expenses	5,489.00
Cash Awards and Grants	32,340.00
Assist to Chapter Development	14,000.00
Total of Awards and Grants	\$ 51,829.00

Business Expenses

Business Expenses	1,960.00
Total of Software, Technology	\$ 1,960.00

Contract Services

Contract Services (vendors)	65,238.00
Total of Contract Services	\$ 65,238.00

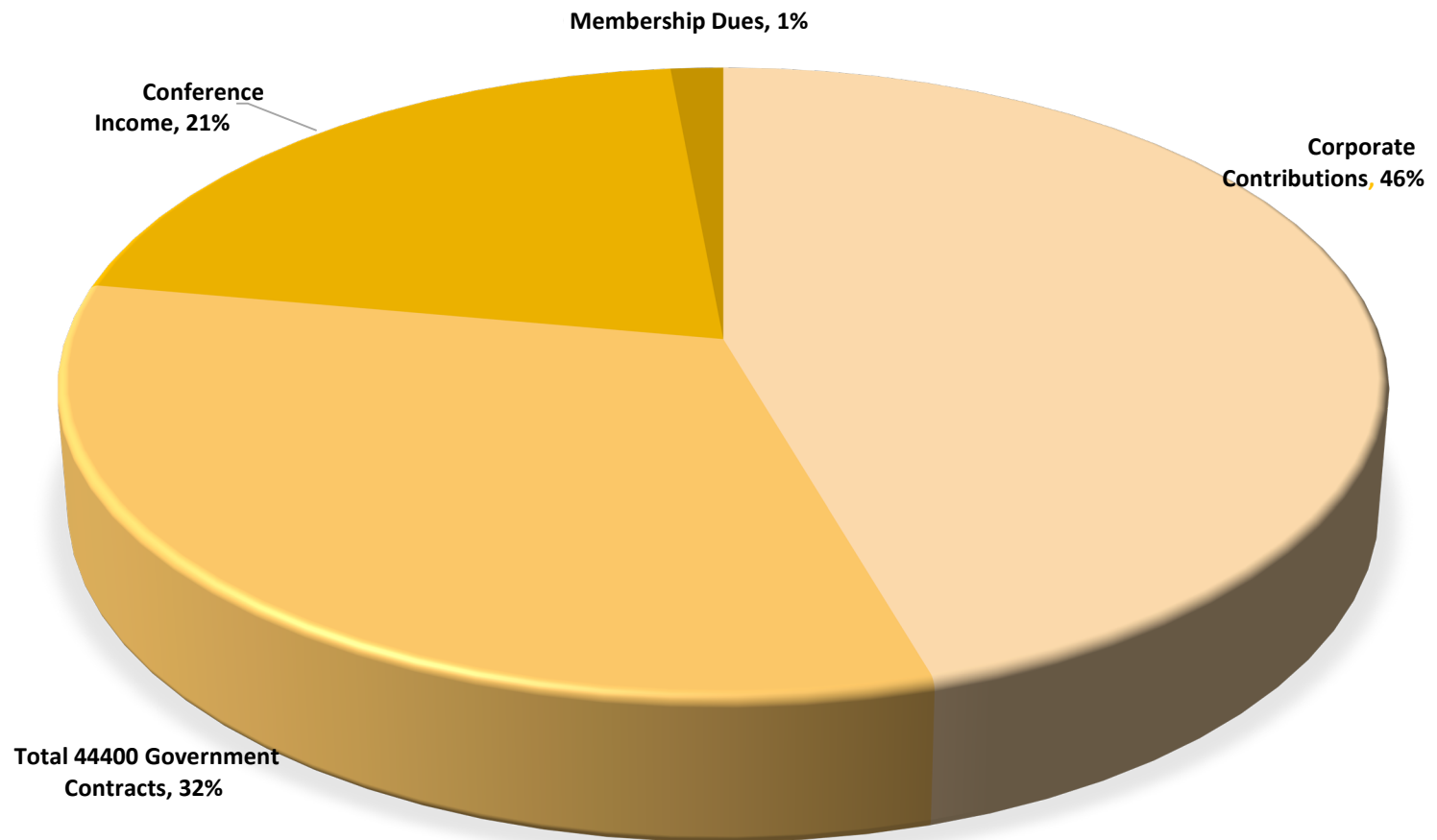
Facilities and Equipment

Rent, Parking, Utilities	888.49
Total of Facilities and Equipment	\$ 888.49

Operations

Postage, Mailing Service	980.00
Salaries and Benefits	92,281.00
Supplies	1,282.97
Total of Operations	\$ 94,543.97
Other Types of Expenses	6,926.40
Interest Expense - General	21.00
Bank Charges	20.00
Total of Other Types of Expenses	\$ 6,967.40
Travel and Meetings	48,802.30
Conference, Convention, Meeting	320,745.73

MANRRS REVENUE





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